



FamilyFirst Law

Center for Collaborative Family Law

2945 Townsgate Road Suite 200, Westlake Village, CA 91361 • <http://familyfirstlaw.org> • (800) 419-4171 • info@familyfirstlaw.org

SMART LEGAL™

Stress-Free Divorce

No retainers. No hourly billing. No BS.

The Complete California Divorce Solution that is Easy and Affordable

Get Personalized Legal Help

No one expects to deal with divorce. It is overwhelming, emotional, and complicated. But with the right guidance, it can be made easy and far less stressful. Most importantly, you don't want to risk making a costly mistake.

With SMART LEGAL™, it has never been easier to get the legal help you need to guide you through divorce. Your lawyer will carefully guide you through our unique "7 Stage Smart Legal Divorce Roadmap" creating full transparency for you and a model which is easy to understand and follow. You will have a dedicated lawyer assigned and available when you need, and who will listen to your needs, helping you develop a plan that works, and giving your case the skilled attention it deserves. Never again will you have to handle your own court proceedings, or struggle to follow the correct legal procedures. Now you will have a process that is designed to succeed, expert legal counsel in your corner, and peace of mind knowing that you have a strategy, and plan to get the outcome you need.



Dedicated to Saving Time and Money

We believe families should not have to spend their life savings on legal fees to complete their divorce. Expert divorce legal advice should be accessible and affordable for everyone. That is why we developed the 7 Stage SMART LEGAL™ Divorce Roadmap along with a program that is priced to allow you to retain expert counsel from start to finish.



Work Through Your Divorce Step by Step with a Trusted Advisor at Your Side

Questions about how to start your case? What are my legal rights? How do I stay out of court? How do I settle this case if the other side won't respond? Do you have an upcoming court hearing that is causing your stress? We are here for you. Getting through your divorce does not have to be stressful- there is an easier way. Let our trained experts help you negotiate the most durable divorce settlements using our streamlined 7 Stage Divorce Roadmap, to get your divorce completed fast. From start to final judgment, we are ready to guide you step by step to a durable resolution of your case stress-free, with the outcome you deserve, and from a firm you can trust.

FAMILY LAW ATTORNEY AT YOUR FINGERTIPS

Starting at just: **\$595/mo**

- ✓ Divorce from start to finish
- ✓ Unlimited Legal Consultations
- ✓ Board Certified Family Law Specialists
- ✓ Negotiations, Document drafting



FamilyFirstTM Law

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SMART LEGALTM

At a Glance

- No retainers, No hourly billing, No BS.
- 7-Stage “Smart Legal Divorce Roadmap”
- Legal Assistance on YOUR Terms
- Client Control and Client Active Participation
- Dedicated Family Law Attorney for Counsel on Your Case from Beginning to End
- Board Certified Family Law Specialists
- Unlimited legal consultations starting at \$595 / mo.
- Conveniently schedule your legal consultations via an online calendar app
- Online video-based legal consultations
- Option to Delegate TaskShare Projects To Your Attorney on as Needed Basis



Relationships Based On Trust

We set out to build long-term relationships with our clients. So as your case progresses, you’ll work with a lawyer who takes the time to get to know you and your family. That way, when it comes time to negotiate settlement or prepare for court, we can help you achieve the results that matter most.

An “Unbundled” Legal Service

Tired of being billed for “travel time”? SMART LEGALTM is an unbundled legal service that puts you actively in control of your case and also the cost. This “unbundling” allows you to focus your lawyer’s attention on the most essential legal services at a lower cost, while increasing your active participation in your own case through a team relationship. You become far more educated and engaged on many aspects of your own case. This results in lower costs, more effective results and greater overall satisfaction.

SMART LEGALTM PLANS

Smart LegalTM Gold	Smart LegalTM Platinum	Smart LegalTM Diamond
<i>Priced to Provide a Lawyer Whenever You Need</i>	<i>Priced to Deliver Skilled Legal Assistance</i>	<i>Priced to Provide You Maximum Legal Support</i>
<i>Monthly Fee</i>	<i>Monthly Fee</i>	<i>Monthly Fee</i>
<ul style="list-style-type: none"> ✓ <i>Unlimited Consultations</i> 	<ul style="list-style-type: none"> ✓ <i>Unlimited Consultations</i> ✓ <i>Negotiations, Settlement Calls</i> ✓ <i>Document Preparation Assist</i> ✓ <i>7 Stage Smart Legal Divorce Roadmap</i> 	<ul style="list-style-type: none"> ✓ <i>Unlimited Consultations</i> ✓ <i>Legal Research</i> ✓ <i>Document Preparation Assist</i> ✓ <i>Document Drafting Assist</i> ✓ <i>7 Stage Smart Legal Divorce Roadmap</i>

Call Today for a FREE consultation. Use Offer Code #LAWNOW.

SMART LEGAL™ Program Details



SMART LEGAL™ Legal Consultations

You schedule consultations with your lawyer as often as you need through a convenient online calendaring app.

Consultations are collaborative and may be used for any purpose, but your lawyer will help guide you seamlessly through our unique 7 Stage Smart Legal Divorce Roadmap. You will work with your lawyer as a team closely at each stage to help reduce conflict in the case and to plan your divorce effectively and efficiently so that at each stage, your needs are met and your goals are achieved- step by step and without wasting time.

At the outset of each stage, you and your lawyer will identify 30-day Stage objectives. At the end of each consultation, you and your Lawyer will assign Action Items to each of you, and you will identify your Next Steps on the case. The 7 Stage Smart Legal Roadmap will help keep you informed and on-track at all times. We will move your case forward in a cost-effective manner and on the right trajectory towards an outcome you are in control of.

CourtCoach™

Traditionally, it used to be that you either represent yourself in court, or you pay the high cost of legal representation--there was no middle ground. Not anymore.

With **CourtCoach™ Sidebar**, you become trained by your lawyer to represent yourself in court for one day. You will first be given specific preparation and training for the hearing and materials you can take with you to assist. Then, during the hearing, you are not alone. You will enjoy live real time assistance from your attorney before, during and after the hearing, proceeding, settlement conferences, and/or mediation. You can live chat, text, call or video conference at any time during intermissions, breaks, and sidebars. CourtCoach Sidebar creates a low cost game-changing approach to handling legal matters on your own even when an appearance in court is required.



CourtCoach™ Appear: Would you rather have your lawyer represent you in court for the day? No problem-- CourtCoach™ Appear has you covered. Your lawyer will appear on your behalf and will handle the entire court appearance for you. This includes on-record oral arguments, in-chambers conferences, "hallway" negotiations, and post hearing matters such as preparation of orders after hearing. Costs are reduced because the appearance is conducted remotely using the new court remote appearance video systems under the latest California Supreme Court remote court appearance procedures.

TaskShare Delegated Services

"Let us handle the hard stuff and pay only for what you need." Sometimes, you may not have the time, energy, or skill even to complete a specific task or project on your case even with legal guidance. With Smart Legal, you can simply delegate the project to us, and we'll take care of everything. Everything is published in advance. You can delegate tasks as basic as a court filing, or as complex as the complete preparation and execution of a subpoena if needed for a complete hands-off approach. You can work with your lawyer to help you complete tasks with a guided approach, while others you delegate to your lawyer- you decide, you are in control. In this way, you pay only for what you need, and you can achieve the ideal level of legal service that fits your budget and the degree of assistance you desire.

SMART LEGAL™ Comparison

❖ Why not just Self-Represent?

- You will not have the benefit of legal guidance or legal advice. A divorce or custody matter is considered a complex civil case. This is not small claims court. Do not underestimate the importance of this. The judge expects you to understand civil procedure, the art of presenting relevant evidence, and applying the law. Self-representation is essentially the same as diagnosing a medical condition and then performing surgery on yourself without a team of nurses and without having consulted a doctor before you started.
- It will likely cost you more money in the long run. Especially if you are ordered to pay high support payments, or ordered to pay legal fees to the other party's attorney. You could easily forget to assign a debt? Worse, you may lose custody of your children, or end up with a restraining order against you.
- If the opposing party is represented, or is obtaining legal advice on the side without you knowing, you are at a severe disadvantage from the start. Attorneys are trained to follow procedure, block evidence from being admitted, and they understand exactly what the judge wants to hear. Attorneys also know how to persuade and negotiate a result for their clients.

❖ Can't I just use a Legal Document Assistant (LDA)?

- California authorizes non-lawyers to prepare legal documents for people doing their own legal tasks. These non-lawyer are called Legal Document Assistants. They can only: 1. Prepare the customers' legal documents; and 2. File the customers' legal documents in the appropriate courts
- LDAs are an ineffective solution at dealing with Family Law matters
- LDAs cannot provide legal advice, they cannot advocate, they cannot provide any guidance on your case and they cannot represent you. In fact, because they don't analyze your case, they may not even help you prepare the documents correctly.
- Leaves you with a false sense of security, allowing you to believe you have legal guidance and direction, however, LDAs are legally restricted from providing this.
- Self-help centers are simply just another LDA. Don't be fooled.
- Majority of free legal clinics are LDAs.

❖ Unlimited Legal Services for \$30 per month?

- Several big name services claim to offer unlimited legal consultations, some for as low as \$30 per month. Don't be fooled— you get what you pay for.
- These services actually farm your matter to local law firms, who then use the "free" consultation to answer a few questions and give you some assurances, then use the remaining time to basically sell you on retaining their services full time. It's nothing more than a marketing scheme to get you as a full time client paying the higher fees.
- The services will limit you to one call per "issue" or they will not even include family law as part of the offering. That's not very helpful when you need months' worth of continual guidance and advice on your family law matter.

Call Today for a FREE consultation. Use Offer Code #LAWNOW.

7 Stage Smart Legal™ Divorce Roadmap



1. Start Case

- Questionnaire
- Determine Best Process & Strategy
- File and Serve Pleadings
- Family law automatic restraining orders
- Establish Jurisdiction



2. Establish Status Quo

- What needs to be done to stabilize the situation?
- Stipulated Temporary Status Quo Agreement or Court Orders
- To establish an immediate stabilizing plan for the duration of the case
- Modifiable and Retroactive



4. Discovery

- Have all questions been answered?
- What else do we need to know to make a settlement proposal?
- Do we need a neutral resource to help such as an appraiser?
- Tools: Interrogatories, document demands, subpoenas, depositions



3. Disclosures

- Establish facts of the case
- Income & Expenses; Assets & Debts
- Educate
- Both parties are required to complete



5. Negotiation

- What are the issues in the case?
- What are the parties interests?
- How can we meet everyone's needs?
- What are the impasses?
- Who can help us resolve those impasses?



6. Settlement

- Confirm agreement on all or most issues
- Draft deal points memo or short form Marital Settlement Agreement
- Review, execute and file Agreement
- Establish plan for finalizing case



7. Final Divorce Judgment

- What additional terms need to be added?
- Prepare proposed stipulated judgment packet
- Revisions and edits
- Review terms, waivers, disclosures, acknowledgements
- File Judgment or attend Final OSC hearing

